

We are a National Souvenir and Gift manufacturer and distributor. We seek an outgoing, hard working, experienced sales rep to cover San Antonio, Austin, and surrounding areas of TX. This is a full time position with merchandiser support, and immense growth opportunities. We promote from within so there is chance for advancement into management. The ideal candidate will have experience in consumer product sales, route sales, opening new accounts and merchandising experience.

Our customer base and prospects include chain drug, mass merchants, gift shops, tourist attractions and independent accounts. The ideal candidate will have outside sales experience calling on retail stores, selling to wholesalers or just having a great sales background. Earnings are based upon past experience and performance, the sky's the limit for the candidate who wants to have fun and make some good money at the same time.

Once hired you will receive extensive training with our Regional Trainer. After training you will work with your Regional Manager who will help you become a top notch souvenir/gift specialist! Your sales will soar with our new Disney Key Chain License that will insure growth during the coming new year.

Requirements:

More than 2 years outside sales experience selling to retail stores.

Documented record of success exceeding objectives.

In store merchandising experience

Verifiable new account producer

Computer with high speed internet access.

Color Printer

MS Office

Please send your resume with salary history and cover letter for consideration to the following address:
skaufman@pcfouvenirs.com